



MICHIGAN STATE  
UNIVERSITY  
FINANCE  
ASSOCIATION

## 2011 Michigan State University Finance Association Career Fair

Thursday September 29<sup>th</sup>, 2011  
4<sup>th</sup> Floor, Spartan Stadium  
6:00pm-9:00pm\*

\*6:00pm-7:00pm: Only MSUFA PAID Members  
PROFESSIONAL DRESS IS REQUIRED

### 1. Aerotek

Aerotek® Inc. is a leading provider of technical, professional and industrial recruiting and staffing services. Aerotek is an operating company of Allegis Group® Inc., the largest staffing company in the U.S. At Aerotek, your career will begin as a recruiter, receiving valuable career training and professional development in a rewarding sales-oriented company. Aerotek operates a network of 150 non-franchised offices throughout the U.S., Canada and Europe. Our team includes more than 2,000 recruiters that identify, screen and select top talent.

*Positions Recruiting: Undergraduate Full-Time*

### 2. Altria

"Altria is the parent company of Philip Morris USA, U.S. Smokeless Tobacco Company, John Middleton, Ste. Michelle Wine Estates and Philip Morris Capital Corporation and in addition, Altria Group, Inc. owns a 28.5% economic interest in SABMiller."

Our mission, strategies and values have been, and will remain, the keys to the success of our businesses. The mission of Altria Group is to own and develop financially disciplined businesses that are leaders in responsibly providing adult tobacco and wine consumers with superior branded products. We are deeply committed to achieving the goals of this mission, but at the same time, we recognize that it is critically important to our success to adhere to a fundamental set of values that guide how we do our work.

*Positions Recruiting: Undergraduate Internship, Undergraduate Full-Time*

### 3. Bosch

Bosch in North America is part of the Bosch Group, headquartered in Stuttgart, Germany. The Bosch Group is a leading global supplier of automotive and industrial technology, consumer goods and building technology. Some 285,000 associates generated sales of over 47.3 billion euros (over \$63 billion) in fiscal year 2010.

In North America, the Bosch Group has over 22,000 associates, and in business year 2010 achieved total consolidated sales of \$8.8 billion.

*Positions Recruiting: Undergraduate Full-Time, MBA Full-Time*

### 4. Comerica Bank

Extraordinary people. Exciting possibilities. Your success is what's next with Comerica. In the highly competitive world of financial services, there's one thing that sets a company apart - its talent. At Comerica, more than 9,200 colleagues bring their expertise, enthusiasm and creativity to work every day and help create a force that's leading the industry.

We're committed to making Comerica a great place to work. A place you can be proud to be a part of, where your talents are embraced and your efforts are always encouraged and supported. We invite you to explore the award-winning culture, people, rewards and opportunities that make Comerica so special. Discover how you can be a part of what's next.

*Positions Recruiting: Undergraduate Full-Time, MBA Full-Time*

## **5. Dell**

For more than 27 years, Dell has empowered countries, communities, customers, and people everywhere to use technology to realize their dreams. We're pioneering new solutions, inspired by our customers' needs and actualized by our talented employees. Our organization is driven by bright minds across many disciplines, working together to produce devices and systems that change lives, for the better.

We like being in the business of solutions. It suits our mission of helping make the world a better place. It's not a lofty goal; it's practical and pragmatic. And it's what drives our business success.

*Positions Recruiting: Undergraduate Internship, Undergraduate Full-Time, MBA Full-Time*

## **6. Delphi**

Delphi is a leading global supplier of mobile electronics and transportation systems, including powertrain, safety, thermal controls, security systems, electronic architecture, and in-car entertainment technologies. Engineered to meet and exceed the rigorous standards of the automotive industry, Delphi technology is found in the most sophisticated vehicles on the global market allowing Delphi to directly change the way drivers interact with their vehicles. Delphi's goal is to be the leader in technologies that make cars and trucks safe, green and connected.

*Positions Recruiting: Undergraduate Full-Time, MBA Full-Time*

## **7. Detroit Financial Group, LLC**

At Detroit Financial Group, LLC, a MassMutual general agency, we know how important it is to work with a company that has a history of strength and stability. That's why we're affiliated with MassMutual – a solid company with some of the highest financial strength ratings of any company of any industry.

We are seeking enthusiastic, motivated individuals to join our team as Financial Services Representatives. In this entrepreneurial, consultative sales position, your responsibilities will include prospecting for leads, managing client accounts, implementing marketing plans and preparing case illustrations.

Qualifications include: interviewing, presentation, networking and organizational skills; a desire to succeed, integrity, BA, BS, and/or a graduate degree or equivalent work experience required. Comprehensive training will be provided.

*Positions Recruiting: Undergraduate Full-Time, MBA Full-Time*

## **8. Eaton**

Eaton is a diversified, Fortune 200, power management company that has been doing business for 100 years. As a global technology leader, Eaton helps customers manage power, so buildings, airplanes, trucks, cars, machinery and entire businesses can do more

while consuming less energy. Our employees are unified in our commitment to powering business worldwide.

*Positions Recruiting: Undergraduate Internship, Undergraduate Full-Time*

### **9. First Investors Corporation**

We are First Investors, a Wall St based financial services firm with over \$7 billion in assets. Since 1930, First Investors has been bringing Wall Street to Main Street while providing Financial Services with a personal touch. In our over 80 years of experience, we've helped our clients reach their goals by drawing on the resources of our corporate family. With regional offices located nationwide, we're continually on the search for talented and dedicated professionals to join our team of accomplished professionals.

*Positions Recruiting: Undergraduate Internship, Undergraduate Full-Time, MBA Full-Time*

### **10. Ford Motor Company**

"Ford Motor Company is a ""Top Ten Fortune"" company and a recognized leader in the automotive industry, offering competitive salaries and benefit plans. Ford is an Equal Opportunity Employer, committed to a culturally diverse workforce. We are looking for self-motivated finance professionals to join our team. Ford Motor Company's dynamic Finance organization is widely recognized as a corporate model of excellence. Many of today's leading executives developed their business acumen at Ford Finance. Today, top professionals join us to test their skills, develop their talents and discover their full potential.

*Positions Recruiting: Undergraduate Internship, Undergraduate Full-Time*

### **11. GE Capital**

GE Capital provides an array of financing solutions to corporate and middle market customers involved in acquisitions, buyouts, refinancing's, and recapitalizations. Products include working capital lines, term loans, growth capital, capital expenditure lines, debtor-in-possession lines, plan of reorganization financings, and securitization. The Investment Analyst Program (IAP) is a commercial lending leadership development program designed as the primary career entry point into the GE Capital community. IAP is an intensive and comprehensive program that consists of on-the-job experience combined with formal classroom training. It is designed to teach a combination of technical, financial and business skills that will prepare you for a commercial lending position within GE Capital.

This program is designed around continuous feedback and individual achievement. Individuals are entrusted with continuously increasing levels of responsibility demonstrating core analytical competencies. Analytical focus is on asset performance, liquidity, systems and controls, risk mitigation strategies.

*Positions Recruiting: Undergraduate Full-Time*

### **12. GE Corporate**

GE's Financial Management Program (FMP) is widely considered to be the premier program of its kind. It is the first step in many successful GE management careers. FMP develops leadership and analytical skills through classroom training and key assignments. There are individual FMP programs specific to many of GE's businesses. FMP is an intensive two-year entry-level program spanning four rotational assignments. These assignments may include: financial planning, accounting, operations analysis, auditing, forecasting, treasury/cash management, or commercial finance. The program combines coursework, intensive job assignments and interactive seminars to equip you with exceptional technical, financial and business skills. The program is led by senior GE professionals and mentors and is committed to developing world-class financial leaders for exciting careers. FMP intern assignments, generally 10-12 weeks, provide the opportunity to experience the full time program.

*Positions Recruiting: Undergraduate Internship, Undergraduate Full-Time*

### **13. General Mills**

In a finance role with General Mills, you'll have the opportunity to lead, influence and achieve with one of the world's most recognized companies and while working with some of the world's most popular brands. This could be your opportunity to take a role that requires a high level of skill and expertise, and a higher level of responsibility. You'll answer to our shareholders, to management and to your fellow employees. If you want to succeed, you'll need to be able to lead innovation, develop people and deliver results while working with integrity and high financial acumen. You'll also need a degree in finance, accounting, economics or business administration. Our Finance Leadership Development program will give you the opportunity to rotate through assignments that include:

- Corporate treasury, mergers and acquisitions, policy and reporting, capital analysis
- Operations, supply chain, plant accounting
- Business unit planning and analysis
- Sales, trade, field sales, international

*Positions Recruiting: Undergraduate Full-Time*

### **14. Hantz Group**

Hantz Financial Services, Inc.® (HFS) is a full-service financial consulting and investment firm established in January of 1998. HFS is a subsidiary of HantzGroupsm. Our goal is simple – To help individuals reach their financial goals by recommending and implementing strategies using preferred products and a variety of services to meet investment needs. Our mission statement is simple: Personal Growth...not only for us, but for our clients as well.

#### **HANTZ FINANCIAL'S OPERATING PHILOSOPHY**

We believe that having access to a variety of services, products and providers, presents us with an opportunity to offer our clients with what we consider to be the "best of breed", at any given time, as we are not a product manufacturer and do not sell our own proprietary products.

HantzGroup's headquarters are located in Southfield, Michigan. We maintain additional

offices serving communities in Northern Michigan, Mid-Michigan, the Capital area, Metro Detroit, Southern Michigan, and the Toledo and Cleveland markets.

*Positions Recruiting: Undergraduate Internship, Undergraduate Full-Time*

### **15. Jackson National Life Insurance Company**

Jackson National Life Insurance Company®, founded by the late A.J. (Tony) Pasant, opened for business on August 30, 1961, in Jackson Michigan. The company's success caught the attention of the United Kingdom's Prudential plc (not affiliated with Prudential Financial), which acquired Jackson in 1986. The acquisition provided the financial backing the company needed to expand its operations.

Today Jackson has evolved into a diversified retirement services provider. With offices located throughout the U.S., Jackson is one of America's largest insurance companies and a leading provider of variable, fixed, and fixed indexed annuities. Along with affiliates and subsidiaries, Jackson provides a diverse line of products and services. Jackson is headquartered in Lansing, Michigan. The company is one of Mid-Michigan's largest employers, with over 1,800 associates based at the Home Office in Lansing and more than 1,500 additional associates at affiliate and subsidiary companies located throughout the U.S.

Mike Wells was recently named president and CEO of Jackson in November 2010, and has played a pivotal role in the company's success. Today, Jackson is one America's largest life insurance companies with more than \$107 billion in assets (GAAP).

*Positions Recruiting: Undergraduate Internship*

### **16. Kellogg**

Consumers around the world enjoy Kellogg Company products, one of which –Kellogg's Corn Flakes®– has been part of a wholesome, delicious morning for more than a century. Our company began with only 44 employees in Battle Creek, Michigan, in 1906. Today we manufacture in 18 countries and sell our products in more than 180 countries around the world.

For more than 100 years, innovation and our commitment to being the best in the categories in which we compete has guided our Company. From being the first company to offer premiums in our cereal boxes to being the first to fortify our cereals, Kellogg has historically been a leader in industry, innovation and marketing.

Our founder, W.K. Kellogg, had a strong commitment to nutrition, health and quality. His vision continues to drive improvement in our products and processes, with the goal of providing great-tasting, nutritious products that meet the most rigorous quality standards. With 2010 sales of nearly \$12 billion, Kellogg Company is the world's leading producer of cereal and a leading producer of convenience foods, including cookies, crackers, toaster pastries, cereal bars, fruit-flavored snacks, frozen waffles and veggie foods.

*Positions Recruiting: Undergraduate Internship, Undergraduate Full-Time, MBA Full-Time*

## **17. Meritor**

Meritor is a global leader in providing innovative drivetrain mobility and braking solutions for original equipment (OE) manufacturers of trucks, trailers and specialty vehicles, as well as the related aftermarkets in the transportation and industrial sectors. Our customer base includes motor carriers of all sizes, OE dealers, independent distributors and others. Most of our products are marketed around the world under our well-known Meritor® brand that symbolizes reliability, dependability and efficiency, or under one of our other prominent brands including Euclid, Mascot, Trucktechnic®, Meritor WABCO (North America) and Gabriel®. Our global footprint in North and South America, Europe and Asia Pacific is represented by approximately 11,200 employees in 19 countries.

Our business is organized into the following segments: Commercial Truck, Industrial, and Aftermarket & Trailer.

*Positions Recruiting: Undergraduate Internship, Undergraduate Full-Time*

## **18. The Mergis Group**

The Mergis Group is a leading professional placement firm dedicated to delivering the highest level of service to our clients and candidates. Built on 30 years of expertise, we provide high-touch, specialized recruiting services to a diverse portfolio of clients ranging from Fortune 500 companies to small and mid-sized businesses spanning multiple industries. We operate through a nationwide network of offices led by a team of recruiting experts with extensive knowledge and proven career experience in the industries they service.

*Positions Recruiting: Undergraduate Full-Time, MBA Full-Time*

## **19. National Futures Association**

National Futures Association (NFA), with locations in Chicago and New York, is the regulatory agency for the futures market. NFA has four main areas of responsibility: Registration, Compliance, Arbitration and Education. In particular, NFA's [Compliance Department](#) offers great opportunities for individuals who are just starting their careers. The department's primary functions include conducting audits, monitoring the markets for unusual activity, and reviewing advertising material for compliance with industry regulations. With an extremely friendly corporate culture, competitive salary and benefits including 100% 401(k) match up to 6%, travel and a flexible work schedule, NFA is the ideal place to work for recent graduates.

*Positions Recruiting: Undergraduate Full-Time*

## **20. Navistar**

Navistar is a global manufacturer of International brand trucks and military vehicles, the most notable of which is the MRAP. Navistar also manufactures IC brand busses, MaxxForce brand diesel engines, and Monaco RV's. Navistar has facilities on six continents with sales of our products, parts, and services in 90 countries throughout the world. We are recruiting for our Finance and Accounting Leadership Development Program.

*Positions Recruiting: Undergraduate Full-Time, MBA Full-Time*

## **21. Northwestern Mutual**

For more than 150 years, Northwestern Mutual, a FORTUNE 500 company, has helped its policy owners and clients achieve financial security. The Northwestern Mutual Life Insurance Company, The company offers insurance, investment products and advisory services to help people in the areas of financial protection, wealth accumulation, and estate preservation and distribution. Whether clients seek personal financial security or security for their business or estate, Northwestern Mutual offers an array of solutions: including permanent and term life insurance, disability insurance, long-term care insurance, annuities, trust services, mutual funds and advisory services.

Northwestern Mutual's mission is to foster life-long relationships with clients founded on sound guidance and expert solutions, backed by the company's exceptional financial strength and the promise to be there for a client when their financial security is put to the test. As a mutual company, Northwestern Mutual exists for the benefit of its policy owners and clients, helping them protect against financial risk and achieve financial security.

*Positions Recruiting: Undergraduate Internship, Undergraduate Full-Time, MBA Full-Time*

## **22. Plante Moran Financial Advisors**

For 13 consecutive years, Plante & Moran has been recognized as one of the nation's "100 Best Companies To Work For" by FORTUNE magazine — providing unsurpassed opportunity and an unequaled culture to talented, self-motivated individuals who have a passion to serve and a hunger to thrive. It's hard to explain what makes a great firm. We think it has to do with the people, our benefits, and the overriding culture that guides them. It's a unique balance of achievement, teamwork, caring, and an unofficial 'relatively jerk-free' policy. It makes us different. It makes us better. It helps us thrive. As one of the largest independent financial advisors in the nation, Plante Moran Financial Advisors (PMFA) serves as a trusted advisor to more than 1,100 high net worth individuals, family business owners, and corporate retirement plans helping them build, manage and preserve their wealth. Our integrated affiliate services include investment consulting, financial planning, trust, insurance consulting, estate planning, business succession, and tax planning. PMFA is the nation's eighth largest independent financial advisory firm based on assets under management, according to Financial Advisor magazine's July 2011 ranking. PMFA has more than 120 staff members in offices throughout Michigan, Illinois, and Ohio, and is an affiliate of Plante & Moran, PLLC, the nation's 12th largest accounting and business advisory firm.

*Positions Recruiting: Undergraduate Internship, Undergraduate Full-Time*

### **23. PNC**

The PNC Financial Services Group (NYSE:PNC) is one of the nation's largest financial services companies with assets of \$264 billion. PNC is a diversified financial institution, which includes a regional banking franchise operating primarily in 15 states and the District of Columbia, specialized financial businesses serving companies and government entities, and leading asset management and fund processing businesses.

*Positions Recruiting: Undergraduate Internship, Undergraduate Full-Time*

### **24. Quicken Loans**

"WHO WE ARE "

- America's # 1 Online Mortgage Lender
- One of the largest full-service residential mortgage lenders in the USA
- More than 25 years of experience in the industry
- One of FORTUNE Magazine's 100 Best Companies to Work for - eight years running!
- One of Computerworld Magazine's top places to Work in IT - six years running!
- Michigan's Cool Places to Work - Crain's Detroit Business
- We offer fast-paced careers that will make a difference for you!

WHY WE'RE DIFFERENT

Meet the anti-corporate culture of Quicken Loans where there's no daunting hierarchy, ""boss"" is a four-letter word, and if you work hard you're the one who will reap the rewards-rewards that are both personal and professional. More than any other place you'll work, we are dedicated to honing your skills, helping you grow and making sure you have plenty of fun doing "

*Positions Recruiting: Undergraduate Full-Time*

### **25. Rehmann**

Rehmann is one of the largest Michigan-based public accounting and consulting firms and continues to grow. With 11 offices in Michigan and offices in Ohio, Indiana and Florida and over 700 associates, Rehmann has grown through mergers since 1941. For seven consecutive years, Rehmann has been awarded one of the 101 Best Companies to Work for in Michigan. In 2009 and 2010, Accounting Today rated Rehmann as one of the 70 best companies to work for in the US. With emphasis in auditing including SEC and NFP work, local and international tax, consulting, wealth management, financial planning and forensic investigative work, Rehmann continues to hire students seeking internships and full time opportunities in audit, tax and within our Rehmann Financial division. By holding true to their corporate values, mission, vision and strategic plan, Rehmann provides diversity of work, career development, work/life balance and appreciation to their associates.

*Positions Recruiting: Undergraduate Internship*

### **26. Stout Risius Ross**

"Stout Risius Ross (SRR) is a financial advisory firm. We specialize in Investment Banking, Valuation & Financial Opinions, and Dispute Advisory & Forensic Services. SRR's clients range from Fortune 500 corporations to privately held companies in numerous industries around the world.

SRR has offices in Chicago, Cleveland, Detroit, Los Angeles, New York, and Washington, D.C.

*Positions Recruiting: Undergraduate Full-Time*

## **27. TPI**

"TPI, an Information Services Group company (ISG)(NASDAQ:III), is the founder and innovator of the sourcing advisory industry and the leading independent data and sourcing advisory firm in the world. We are expert at a broad range of business support functions and related research methodologies. Utilizing deep functional domain expertise and extensive practical experience, our accomplished industry experts collaborate with organizations to help them advance their business operations through the best combination of business process improvement, shared services, outsourcing and offshoring.

TPI is committed to playing an active part in protecting our environment by integrating sustainability into our core business functions. We acknowledge environmental management to be among our highest corporate priorities. As an imperative of sustainable business, we recognize the importance of establishing policies, programs and practices for conducting operations in an environmentally respectful manner.

*Positions Recruiting: Undergraduate Full-Time, MBA Full-Time*

## **28. Union Pacific Railroad**

Union Pacific Corporation owns one of America's leading transportation companies. Its principal operating company, Union Pacific Railroad, links 23 states in the western two-thirds of the country. Union Pacific serves many of the fastest-growing U.S. population centers and provides Americans with a fuel-efficient, environmentally responsible and safe mode of freight transportation. Union Pacific's diversified business mix includes Agricultural Products, Automotive, Chemicals, Energy, Industrial Products and Intermodal. The railroad emphasizes excellent customer service and offers competitive routes from all major West Coast and Gulf Coast ports to eastern gateways. Union Pacific connects with Canada's rail systems and is the only railroad serving all six major gateways to Mexico, making it North America's premier rail franchise.

Union Pacific is looking for talented, motivated individuals to help us change the face of the transportation industry. With our track record, technology and team of talented individuals, we're leading the way.

*Positions Recruiting: Undergraduate Internship, Undergraduate Full-Time*

## **29. Waddell & Reed**

### **COMPANY DESCRIPTION**

Across seven decades, Waddell & Reed has sold its mutual funds to individual investors primarily through financial advisors. A respect for the importance of professional financial advice and guidance is central to our investment culture. Successfully cultivating these investment results across many market cycles, Waddell & Reed's investment management team has consistently achieved highly competitive performance within its peer groups. Our investment philosophy, which has served as the cornerstone of our stability, emphasizes long-term investing. Waddell & Reed has succeeded by

believing in fundamentals over fads, and extending this belief to the benefit of our investors.

#### **JOB DESCRIPTION**

As a Waddell & Reed financial advisor, you will be uniquely positioned within the financial services industry. Not only can you be your client's friend and confidant, you can share their dreams, and provide the resources and direction to help fulfill them. Your clients will have questions. As a Waddell & Reed financial advisor, you will be equipped to answer these questions with knowledgeable, thoughtful advice. Your responsibilities will include: targeting prospective clients, identifying their needs, recommending appropriate solutions, helping them take action on your recommendations and providing personal client service.

*Positions Recruiting: Undergraduate Full-Time*

#### **30. Whirlpool**

Whirlpool Corporation's global Finance group is recognized as a world-class organization, and our Finance Leadership Development Program provides members with the unique opportunity to apply finance skills, strengthen business acumen and accelerate their professional career with the leader of the \$120 billion appliance industry. Through challenging assignments, mentoring from Finance leadership and integrated training and development, FLDP members gain the skills required to lead and manage critical business and financial initiatives throughout our Fortune 150 company.

*Positions Recruiting: Undergraduate Internship, Undergraduate Full-Time, MBA Full-Time*

**We look forward to seeing you there!**